

# CURRICULUM VITAE

## Professional Objective

A challenging **Financial Management** position that will capitalize on acquired expertise and experience in investment banking, risk management, international banking, corporate finance and asset management.

## Personal Data

Name : J. W. Jobseeker  
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Birth Date / Age : 10/28/68, Age 32  
Nationality : South African  
Gender / Status : Unspecified, Single

## Professional Skills Summary

- ❖ **Finance professional** with more than **nine years** of experience in corporate finance, investment portfolio management, joint ventures, capital asset oversight and investor relations. Analytical and logical thinker with a strong background in multinational financial arenas.
- ❖ **Strong background** in strategic and organizational planning, global tax structure oversight, risk management, joint venture negotiation and business development. Enjoy stimulating, challenging and dynamic work environments.
- ❖ **Highly experienced** in spearheading business growth strategies resulting in increased market penetration and increased profitability. At ease and effective in work situations requiring an ability to orchestrate multi-task levels of responsibility effectively.
- ❖ **Quick learner** with an ability to easily research new investment opportunities, assess potential profitability, capitalize on new business ventures, and plan/execute innovative strategies. Experienced in FMCG environments. Dedicated and self-motivated team player.
- ❖ **Excellent** communication, interpersonal, strategic planning, financial analysis, problem solving, organizational and leadership skills. Resourceful in resolving emerging problems.
- ❖ **Proficient** in various business applications including MS Windows 98, MS Office Suite's 97, MS Word 97, MS Excel 97, PowerPoint 97, Outlook 97, IOMEGA online share trading software, and Brilliant Accounting for MS-DOS and Windows.

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## Education

- 2000 : **Master of Business Administration** • Cum Laude Graduate • Star Team  
*Bond University, Australia*  
Significant Coursework: New Venture Initiation; Marketing; Business Analysis Methods; Managerial Role in Organizations; Economic s; Accounting; Financial Management; Controllership; Management Information Systems; New Venture Funding and Investment; International Finance; Leadership; Quality Management; International Business; Strategic Marketing; e-Commerce; Strategic Management; and Strategic Human Resources Management.
- 1995 : **Bachelor of Commerce** • Cum Laude Graduate  
*University of South Africa*  
Significant Coursework: Economics I: Introduction; Accounting I: Introduction; Business Economics I: Introduction; Commercial Law I; Quantitative Techniques; Economics II; Accounting II: Financial Accounting for Companies, and Cost Accounting; Income Tax; Cost Accounting; Business Economics II: General Management and Risk Management; Accounting III: General Financial Reporting, Management Accounting Techniques, and Financial Analysis and Valuations; Business Economics III: Marketing Management, Financial Management and Financial Risk Management.

## Work Experience Summary

- 1991 to Present : *Major Corporation – Investor’s Group*  
**Financial Director / Public Officer**  
Manage all free cash flow, working capital, assets totaling about R6 million, budgeting and business risk functions. Monitor business operations for compliance with debt to equity requirements. Forge lasting relationships with financial institutions, investors, trading partners and creditors including Unilever, Nestle and other major FMCG industry multinational companies. Dispense growth funds, minimize foreign currency risk, and execute strategies to increase market presence.
- Successfully improve business processes that increased available cash flow and provided funding for organic business growth.
  - Increased growth earnings 30% for three consecutive years.
  - Diversified business risk by launching into foreign markets.
  - Achieved a record return on investment for three consecutive years.
  - Profitably merged all company operations with Lotus Buying and Distribution in 1998.
  - Reduced bad debt turnover 400%.
  - Increased annual business cycle timing 375%.
- 1991 to Present : *Bigshot Investments C.C.*  
**Financial Director**  
Diversified Tom Thumb Supersavers and Lotus Group investment strategies into a property portfolio of equity and debt instruments. Orchestrate investment processes with strategies employed by the Daynath Family Trust in South Africa as part of ongoing group restructuring. Manage business risk exposure and all treasury functions relative to portfolio resources.

- Acquired commercial sites with a before tax annual return on investment of 37%.
- Effected profitable restructuring by incorporating Daynath with Tom Thumb – Lotus Group trading operations resulting in improved cash management and utilization of the Group’s liquid assets.
- Negotiated the release of liquid financial securities pledged to Standard Bank South Africa without a decrease in working capital.
- Successfully obtained additional asset finance facilities from Standard Bank South Africa without collateral due to sustained improvement in Group treasury management.

1997 to Present : *Fairly Large International Company.*

**Financial Director**

Launched and oversee a global investment strategy. Manage a portfolio consisting of equity and debt instruments with diversification into public/private corporations and alternative investments. Control a R5 million global asset base, direct business and currency risk exposure including new ventures. Orchestrated joint venture agreements with Southland Dairy and Indo-Pacific Foods. Manage a global tax structure, spearhead investment activities in conjunction with Daynath Family Trust in South Africa, and currently manage the incorporation of trust activities.

- Consistently achieve an annual 35% Sterling return on investments.
- Acquired 10% of Southlands Dairy, a start-up venture in Australia.
- Successfully turned around Southlands acquired while in receivership.
- Acquired 60% of Indo-Pacific Foods, a start-up franchise in Australia.

1999 to Present : *Rich Folks Family Trust*

**Trustee**

Initiated and currently manage a domestic investment portfolio comprised of equity and debt instruments. Subsequently diversified portfolio mix into public/private corporate and alternative instruments. Manage R5 million asset base, ensure operational compliance to within established debt to equity covenants, and oversee currency risk exposure. Direct incorporation of trust activities into Kamal Int’l, coordinate investment actions with Kamal’s Hong Kong operations, and manage a global tax structure.

- Invested in a private medical clinic resulting in an annual return on investment of 30%.
- Produced 48% return on investment through innovative derivatives trading in USD.
- Institute an efficient tax structure.

**Supplemental Information / Interests**

- Intend to travel and/or relocate for overseas employment.
- Prefer emerging or developed financial arenas within the New York, London, Sydney, Chicago, Toronto, Singapore, Prague or Rio economic markets.
- Enjoy tennis, cricket, reading and theatre.

**Languages**

- English
- Afrikaans